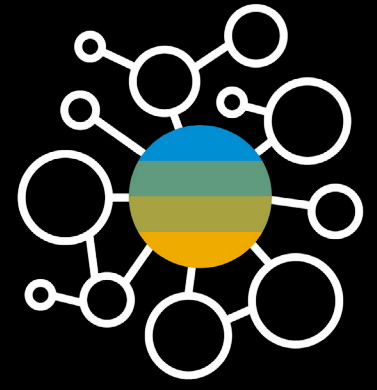


Top 5 Questions on Integrating SAP® Concur® Solutions



You've seen how SAP Concur solutions could be the ideal fit for your company's spend management needs, and now you'd like to involve the rest of your team. Here are the five most frequently asked questions about finance solution integration to help you prepare for these discussions.

Question #1

How will SAP Concur solutions integrate with our existing systems?



SAP Concur solutions are application agnostic, meaning they are designed to integrate with your existing business systems without requiring you to change any processes. There are four primary integration methods that can be further optimized to suit your data handling requirements:



On-demand



Secure FTP



Web Services



Pre-built Connectors



4 out of 10
Finance and IT leaders say manual operations are the biggest barrier to digital transformation.¹



 **More than half** of business leaders say their company's risk exposure increased as home working increased.¹

Question #2

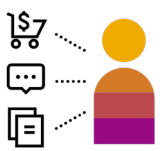
How will our data be protected?



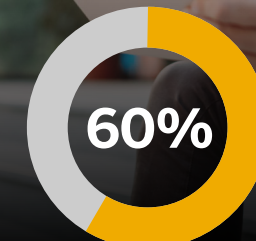
SAP Concur solutions are audited regularly for compliance with global standards of security and service management, so our customers can have the assurance that data confidentiality, integrity, and availability are always maintained. Features like Single Sign-On (SSO) and support for SAML-based SSO are also used to ensure data security doesn't detract from the user experience.

Question #3

Can SAP Concur solutions connect to third-party apps?



Absolutely. You'll gain access to SAP's growing ecosystem of over 21,000 business system partners, including over 180 of today's top business apps. You can also use our APIs to develop new travel, expense, and procurement apps that can optimize spend, increase productivity, and help you run a better business.



60% of finance leaders say their companies would benefit from focusing more on efficiency and cost control.¹



 **68%** of companies say the employee experience is an important factor that impacts their ability to deliver on business objectives.²

Question #4

Will our users receive training and support?



Definitely. Your system administrators and employees will receive direct access to training and support that will:

- Give employees the answers they need, 24/7, in multiple languages
- Provide learning resources, downloadable guides, and easy-to-use tools to ensure a high rate of user adoption
- Offer ongoing webinars, events, and on-demand educational opportunities
- Foster a vibrant online community of solution users and thought leaders

Question #5

What makes SAP Concur solutions the right partner?



Our expense, travel, and invoice solutions are trusted by over 60 million users and 48,000 businesses around the world every day. SAP Concur solutions were also rated as the #1 leader in expense, travel, and invoice management in G2's Spring 2021 Grid Reports.



Ranked the #1 Leader for expense, travel, and invoice management in G2's Spring 2021 Grid® Reports

"We've had significant growth in our business in the last five years. We couldn't have scaled effectively or achieved the level of spending control and compliance we have without SAP Concur."

Simone Fitzpatrick
Accounting Operations Manager, Nespresso

Want to learn more?

[➤ Download the Solution Integration ebook](#)

[➤ Speak with an SAP Concur sales representative](#)

¹Leadership in a New Era: How Finance and IT Leaders are Guiding Post-Pandemic Strategy, Oxford Economics, May 2021

²Improve Travel, Expense and Invoice Management to Drive Better EX, Forrester, 2019