SAP Concur ⊡

Aerospace, Defense & Government Contracting

Automated Tools to
Simplify & Control Spend

Spend More Time on Your Mission, Not on Expense Reports & Audits

Keeping track of paper receipts and other expenses incurred while on the go is frustrating. Then there's the time-consuming process of reviewing and approving expense reports that may or may not even be compliant. And since your organization is a part of the select few who do contract business with the government, one of your biggest challenges might be meeting the DCAA audit requirements.

Discover a faster, less-fustrating way to complete expense reports while ensuring compliance with SAP® Concur® solutions.

48%
of invoices aren't checked for errors, duplication, or fraud.[2]

83%
of organizations often pay suppliers late.[1]

THE BEST RUN **SAP**

Increase Efficiency, Transparency, and DCAA Compliance for **Better Employee Experience**

Although moving to a new system can be intimidating at first, SAP Concur solutions simplifies travel and spend management by automating and integrating the processes to help you save time, money, and frustrations in the long run. Enable employees to quickly plan a trip through our online booking tools, then request approvals, so you can pre-emptively address noncompliant behavior before it results in out of control spend. You can also rely on our auditing experts paired with intelligent technology to help review expenses against internal policies, receipt limits, and/or external government requirements.

How Does Automation Help Your Spend Management?

- **Streamline processes to increase workforce productivity:** Our automated solution helps build expense reports for you, connecting the dots between travel bookings, receipt data, and corporate cards. This makes it easier for employees to submit on time, while enabling you to send automatic alerts to remind those who don't.

- **Unite disparate spend for more budget control and savings:** Capture spend from every channel, so you can view incoming expenses, control spend before it happens, and track spend against projected budgets. With a near, real-time view into your budget health, analyzing spend can drive even bigger savings, like leveraging vendor rebates and identifying program inefficiencies.

- **Quickly adapt to regulatory changes for increased compliance:** Our highly configurable solutions allow your organization to adapt to changing policies and mandates, so you can quickly evolve alongside the FAR, DFAR, FTR, and JTR requirements.

- **Audit with ease for increased efficiency:** Our solutions three-way match technology – itinerary, receipt, and credit card – is paired with your organization's unique T&E policy, so you can automatically flag noncompliant spend and alert back-office staff of potential issues.

SAP Concur customers are seeing a **505% ROI over five years**, while improving their invoice management process.

– IDC, The Business Value of Concur Invoice

Three Simplified Solution Sets for Aerospace, Defense, and Government Contracting (ADG)

With more than **fifteen years of experience** in the government contracting space, SAP Concur solutions are tailored to best fit your industry's challenges so you can govern employee spending and eliminate the guesswork. We've crafted three different offerings you can choose from, depending on what best fits your organization.

Solution Set 1 | ADG

All the tools you need to integrate policies, automate processes, and increase visibility to better govern employee spending. By connecting these sources of spend, your organization can gain the data and insights needed to make more strategic business decisions.

Solution Set 2 | ADG + Audit Services

Our global team of auditors and intelligent technology, like AI and machine learnning, verify and substantiate your employees' receipts to help you drive compliance, ensure control, and identify potential fraud – all while removing the burden of time and oversight from your team. With eight high-quality checks on every line-item, your staff can focus on the business nuances that require immediate attention.

Solution Set 3 | ADG + Audit Services & Extract Services

Drive compliance, reduce fraud, and save even more time when you add Extract Services. Our enhanced support makes financial posting less of a burden on your IT department by integrating flat file transfer between your ERP system and SAP Concur solutions. This enables you to update your integration as your business evolves, so you can realize the value of your SAP Concur solution even faster.

Solutions	1	2	3
Concur® Travel	X	X	X
Concur® Expense	X	X	X
ExpenseIt®	X	X	X
Intelligence	X	X	X
Concur® Request	X	X	X
Budget	X	X	X
Triplink	X	X	X
Service Administration	X	X	X
User Support Desk	X	X	X
Web Services	X	X	X
Concur® Drive	X	X	X
Audit Services		X	X
Extract Services			X

No matter your mission, SAP Concur solutions can help your organization get the tools for where you are today and where you are headed tomorrow. To learn more, **contact us.**

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ABOUT SAP CONCUR

SAP Concur is the world's leading provider of integrated travel, expense, and invoice management solutions, driven by a relentless pursuit to simplify and automate these everyday processes. With SAP Concur, a top-rated app guides employees through every trip, charges are effortlessly populated into expense reports, and invoice approvals are automated. By integrating near real-time data and using AI to audit 100% of transactions, businesses can see exactly what they're spending without worrying about blind spots in the budget. SAP Concur eliminates yesterday's tedious tasks, makes today's work easier, and helps businesses run at their best every day. Learn more at **concur.com** or the **SAP Concur blog**.

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