



SAP Concur 

## Unlock the power of your spend data with Consultative Intelligence

Custom reporting that provides the valuable business insight  
you need for better, more informed decision-making



Are you fully utilizing your SAP Concur data to drive change in your organization? If you're like most busy finance professionals, the answer is "no."

Although your SAP Concur solutions collect a wealth of valuable spend data, few organizations have the time or expertise on staff to analyze this critical information, or develop the configurable reports they need to make an impact.

That's why we created Consultative Intelligence—to provide report creation and analytic expertise you need to fully leverage your spend data, and transform it into actionable insight. It's a simple way to solve your toughest reporting challenges and **put the power of data to work for you.**

## How it works

Your designated reporting consultant will spend time upfront learning what you want to accomplish—your goals, your challenges and your unique reporting needs. They will also share best practices, and based on your conversation, suggest other areas where analysis could uncover savings opportunities. All of this information is used to develop a strategic reporting road-map for your company.

**Then, leveraging data from the Intelligence solution, your consultant can provide guidance to:**



Develop configured reports and dashboards that deliver the targeted insights you and your leadership needs.



Automatically schedule reports to run and distribute on your behalf.



Modify your existing standard reports to make them work better for you.

**But, the service doesn't stop there.** Your consultant will help you interpret the report results, as well as suggest other ways this critical data can be leveraged across your organization.

Gain the comprehensive view you need to make more informed business decisions, simplify spend management and lay the foundation for continual improvement and oversight.



**Request a full range of configurable reports, including:**

- Accrual report
- Expense trends current year vs. prior
- Travel spend summary
- Data the way you use it – You define the formats

...and much, much more.



## How will your company benefit?

Consultative Intelligence gives you a window into the “whys” of your organization, uncovering root causes of issues, as well as opportunities for improvement. Our customers have leveraged the information gleaned from Consultative Intelligence to drive change in a number of areas, including utilizing this insight to:



Increase corporate card rebates.



Identify employees or departments with out-of-policy spend.



Eliminate delinquent credit card payments and late fees.



Monitor vendor spend and identify opportunities for negotiation.



Reduce costs.



Identify where new processes could encourage more cost-efficient purchasing.



Detect unused discounts, unnecessary spend and potential fraud.



Increase overall compliance around travel policies, spend, and budget initiatives.



Track additional ancillary airline fee spend.

To find out more about Consultative Intelligence, or to **get started with this program today**, please contact your Client Sales Executive or Client Success Manager.



So, what are you waiting for?  
Transform your data into **actionable insight** today.

Learn more at [concur.com](https://concur.com)

© 2020 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See [www.sap.com/copyright](https://www.sap.com/copyright) for additional trademark information and notices.

**THE BEST RUN**

