



Expansion & Optimization | Refresh Program

How you can Prepare for Growth with the SAP Concur Refresh Program

Preparing your business for future growth requires a solid foundation, so you are capable of responding to market pressures and opportunities as they arise. The refresh program helps our SAP Concur customers reach this goal.

WHAT IS THE REFRESH PROGRAM?

The refresh program is all about setting up a new instance of the SAP Concur platform to replace the current instance that your organization is using.

WHY A REFRESH?

With travel bookings down, and many customers' businesses impacted by the current economic crisis, it's a good time for you to look at your current SAP Concur set-up and examine what opportunities exist to help you achieve a best-in-class solution.

You can also look to enjoy cost savings, as future expansions can typically be done in a faster, more cost-effective manner since the configuration structure is already established.

WHAT DOES A SUCCESSFUL PROGRAM LOOK LIKE?

- Strong executive sponsorship and mandate
- Adequate staffing
- Decisions being made in a timely manner

WHO IS A GOOD FIT FOR A REFRESH?

- SAP Concur customer for 5–10 years+
- Current Concur Admins were not a part of the initial evaluation and implementation
- High rate of growth (usage)
- Customers looking to improve their SAP Concur Solutions in any of the following areas:
 - » Functionality
 - » Configuration
 - » Reporting
 - » Service/resolution of issues

HOW TO MEASURE SUCCESS:

- Utilization of expert recommended best practices
- Inefficiencies are fixed and streamlined
- Simplification of systems and processes

To learn more, contact your SAP Concur Sales Representative.