





Solutions for Employee-Centric Savings on Business Travel | EXTERNAL

Save Money on T&E

with an Integrated Solution that Rewards Employees for Spending Less on Travel



Rocketrip motivates employees to go above and beyond to save on their trips.

With the right incentives plus an automated solution directly integrated with SAP Concur Expense, you could **save 25% or more on business travel.**

Customized travel budget. Integrated expensing.

Managing travel spend can be costly and painful. Rocketrip solves this by giving employees a clear budget and a real incentive to beat it — all within the SAP Concur workflow.

- **Integrated Workflow:** Rocketrip works alongside your existing travel program, so workflow stays the same.
- Custom Budgets: Rocketrip calculates a budget and recommends the most rewarding booking options, right in your SAP Concur solution. Before every trip, employees get a custom budget based on real-time TMC data. They enter in their itinerary details, and Rocketrip's algorithms calculate how much the trip should cost based on available booking options and your company's travel policy.
- **Meaningful Rewards:** Employees who spend less than their budget split the savings with their company.

Data-driven process

Rocketrip Insights, a comprehensive analytics and reporting dashboard, provides real-time access to your company's travel spend.

- Improved visibility through immediate reconciliation of travel expenses and comprehensive reporting.
- See who's saving, who's overspending, and how to optimize your company's results.



PROMOTE COST-EFFECTIVE TRAVEL

- Employees receive budgets based on trip parameters, travel policy, and market prices
- Travel expenses reduced 25% or more



GREATER VISIBILITY & CONTROL

- Analytics and reporting dashboard provides access to your company's entire travel picture
- T&E receipts automatically recorded in SAP Concur Expense



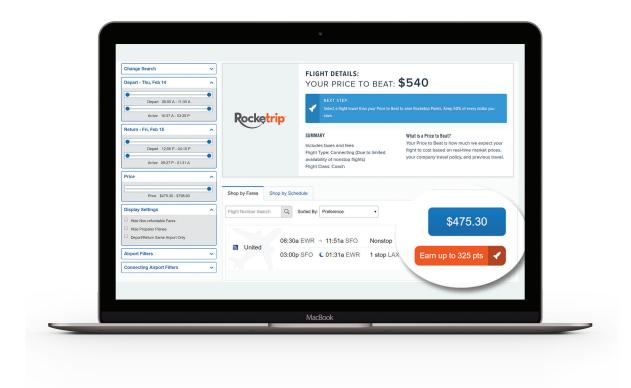
ENHANCE THE TRAVEL EXPERIENCE

- Employees earn an average \$104
 reward points per trip, which can
 be redeemed for cash cards, gift
 cards, travel perks and charitable
 donations
- Most Rocketrip travelers keep 50% of what they save

Save 25% or more on business travel

while creating a culture of cost-sensitivity.

Cost-control becomes a win-win for companies and their employees by letting business travelers keep half of what they save on their trips. In addition to saving money for their company, travelers do amazing things with their rewards.





To complement their managed travel program, Feld Entertainment rolled out Rocketrip and is now saving \$301 per trip.

ABOUT SAP CONCUR

SAP® Concur® solutions simplify expense, travel, and invoice management for greater visibility and control. For more than 20 years, these leading, innovative solutions have kept customers a step ahead by delivering time-saving tools, connected spending data, and a dynamic ecosystem of diverse partners and apps. User-friendly and business-ready, SAP Concur solutions unlock powerful insights that help businesses reduce complexity and see spending clearly, so they can manage it proactively. For more information, visit **concur.com**



Learn more at concur.com

GB DESCRIPTION enUS (19/01)

© 2018 SAP SE or an SAP affiliate company. All rights reserved. No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to diff er materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affil liate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

