

SAP Concur Facilitates Automated Management of Financial and Accounts Payable Operations

SAP Concur customers are realizing **significant value** by leveraging Concur Invoice to manage and support their organization's accounts payable operations which is worth **annual benefits of \$3,258 per 1000 invoices** and would result in a **three-year ROI of 634%**.

Key Results



634%
3-year ROI



4 months
To payback on investment



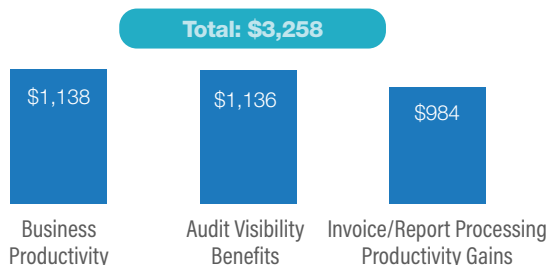
\$137K
Savings on accounts payable-related costs

Customer Quote:



"A key benefit, which we thought would be soft money every year, is that we can identify \$20,000-\$30,000 in savings from vendor invoicing errors. It's identified with the purchase order matching and approval process within SAP Concur. We are saving the organization from being overcharged by our vendors. It's been unbelievable...when it happens, we may find a \$20,000 error that previously might have gone undetected and would have been paid."

Annual Average Benefits per 1000 Invoices Impact



Invoicing and Accounts Payable Benefits

- 46%** More efficient invoice handling staff
- 75%** Less time to process an invoice
- 45%** More efficient accounts payable teams
- 13%** Faster payment to vendors

Customer Quote:



"There's a higher level of visibility from a management point of view. They can see that there's more control in terms of company policies. It's brought things that formerly operated in the shadows more into the light of day...there are things from a functional standpoint that really helped drive new revenue. Because of the new revenue we've won, we've given millions of dollars back to the organization in rebates, based upon our purchasing card program."

Business Benefits



40%
More efficient Auditing staff



2.6%
Higher productivity, impacted end users