

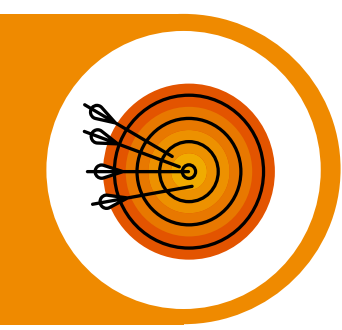
Create More Control Over Spend and Cash Flow

In today's business world, rock-solid, intelligently automated finance processes can help you weather unexpected circumstances – from global events and natural disasters to sales slow-downs or even surprise sales spikes. As an SAP Concur customer, you've already taken great strides toward the goal of complete control over spend. In a recent survey, we talked with other SAP Concur customers about steps they've taken to further improve visibility, increase spend control, and future-proof their processes.

Let's explore how you can do the same.

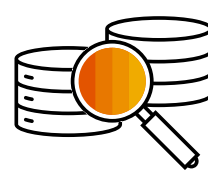


A better employee experience improves accuracy and ensures business continuity.



66%

Of businesses experienced incomplete documentation (e.g., lost invoices and receipts) prior to automation.*



57%

Of businesses encountered duplicate data entries and inaccuracies before automation.

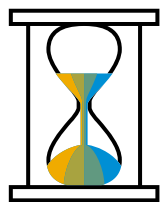
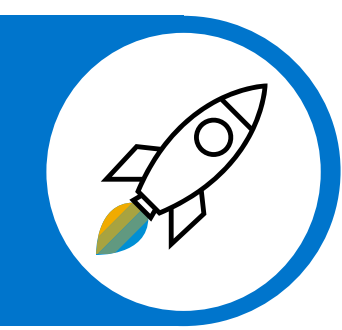


60%

Of businesses reduced misplaced invoices after automating their invoice processes.

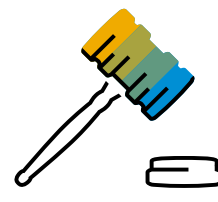
Extend your SAP Concur solutions to make it easier for employees to manage invoices, track mileage automatically, and make approvals on any device. Through simplification and better access, work gets done quicker whether the office is open or not, while errors and lost paperwork are further minimized. All of this amounts to more timely, accurate, and complete spend data.

Efficient processes also boost compliance.



63%

Of businesses agree that time wasted during expense audits due to non-compliance was a major challenge before automation.

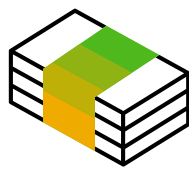


53%

Of businesses say automation of travel and expense has improved compliance with industry regulations.

When more spend is funneled through automated SAP Concur solutions – both before and after spend happens – even more non-compliant spend is flagged for you. Audits become easier and more thorough as previously hidden spend is tracked and audit trails are automatically created.

Gain control across all the main avenues of company spend.



58%

Of businesses say a lack of integration with budgets was a major challenge before automating.

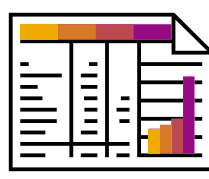


62%

Of businesses want to use software to integrate business processes.

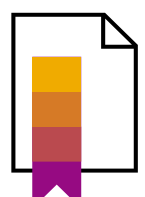
With continued improvements, you can strengthen control over all sources of spend. An integrated view of expense and invoice spend alongside budgets can help you control costs, reduce out-of-policy spend, and increase budget adherence.

Overwhelmed by invoices?



217 Vendor Invoices

Processed by businesses per month on average.

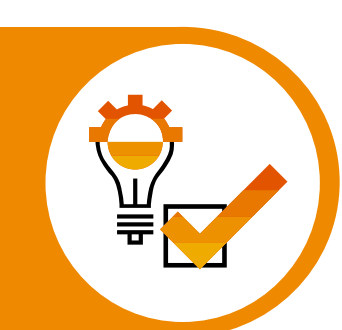


More than 50%

Of businesses do not have well-defined invoicing policies.

Let's take a closer look at invoices. It takes a combination of the right policies and the right tools to manage the invoice process effectively. Optimized automation processes can simplify and create an audit trail for the approval workflow, reduce time to payment, improve vendor relationships, uncover costly errors, and provide a more complete view of spend.

Optimize your spend management solutions for more control.



SAP Concur solutions can help you further automate finance processes for a more complete view – and more control – of your spend. With SAP Concur solutions you get:

Reduced costs



\$42K

Average annual savings for Concur Invoice users.



148 hours

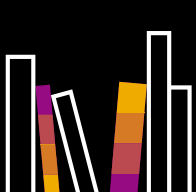
Saved per accounting team weekly by Concur Invoice users.

More control



69%

Of SAP Concur users agree that automating travel, expense, and invoice enables better response to business challenges due to improved visibility of company spend data.



Want to learn more?

Download the report [Building Business Strength: How Travel, Expense, and Invoice Management Can Help Control Cash Flow, Improve Compliance, and Maximize Cost Savings](#) to learn how businesses like yours are building stronger, more resilient companies through spend automation.

Contact your customer sales executive to learn how you can further optimize your own solution, or learn more about SAP Concur solutions at concur.com/smb.

* All data points are based on a survey with businesses with fewer than 1,000 employees, as reported in the 2020 AMI-Partners report, *Building Business Strength: How Travel, Expense, and Invoice Management Can Help Control Cash Flow, Improve Compliance, and Maximize Cost Savings*.