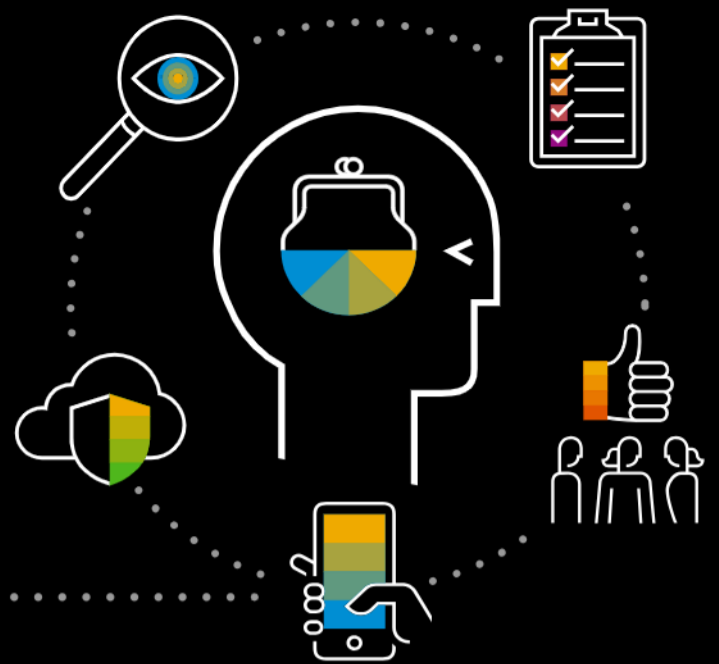


# How Can Finance Leaders Deliver Intelligence Across the Business?



## In companies big and small, the role of the finance leader is changing.

Today's finance leaders have to deliver new levels of business acumen across their organizations. But many of them lack the visibility and control to engage employees and improve processes



**81%**

Of finance leaders lack total visibility into expense, travel, and invoices<sup>1</sup>



**69%**

Report cumbersome, manual spending processes<sup>2</sup>



**77%**

Are not confident their business can quickly locate employees in an emergency<sup>3</sup>



**68%**

Are not confident employees comply with travel and expense (T&E) policies<sup>4</sup>

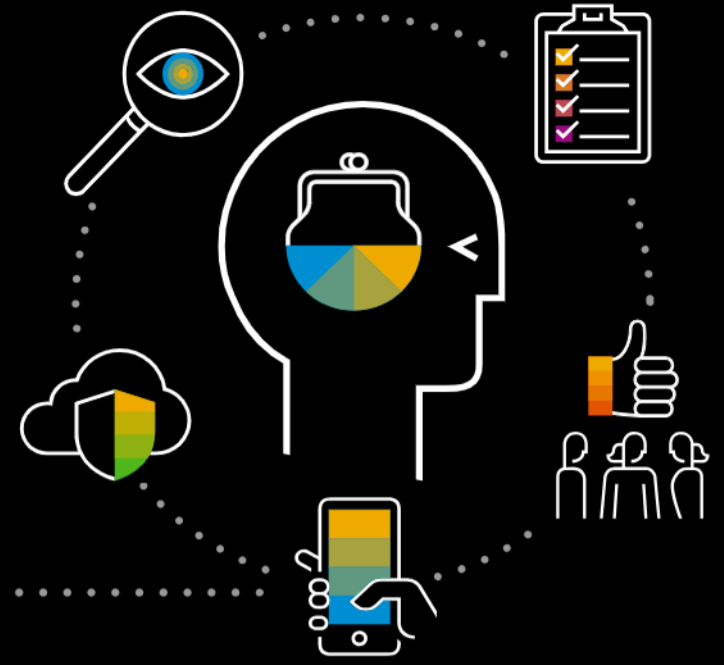
## How do you achieve intelligent finance? Follow these five steps:



1., 3., 4. "Connecting the Dots on Travel, Expense, and Invoice Spend," SAP with research by Vanson Bourne, 2017.  
2. "Elevate Business Performance and Better Manage Spend with Automation," AMI Partners, 2018.

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How do you achieve intelligent finance? **Follow these five steps:**

- < Home
- 1. Unify spending views
- 2. Improve compliance >
- 3. Optimize the employee experience >
- 4. Provide flexible, scalable tools >
- 5. Protect employees while traveling >

## 1. Unify spending views



**Simplify expense, travel, and invoice management with total visibility and greater control.**



View spend holistically with a solution that integrates with ERP and financial systems.



Capture and connect more travel and spend data from virtually any purchase.



Empower all budget owners with a complete, real-time view of employee spend.



**73%**

Of finance leaders say integration with other software is a key benefit of effective T&E and invoicing<sup>5</sup>



**US\$672,000**

Average savings on business travel per organization using SAP Concur solutions<sup>6</sup>

5. "Elevate Business Performance and Better Manage Spend with Automation," AMI Partners, 2018.

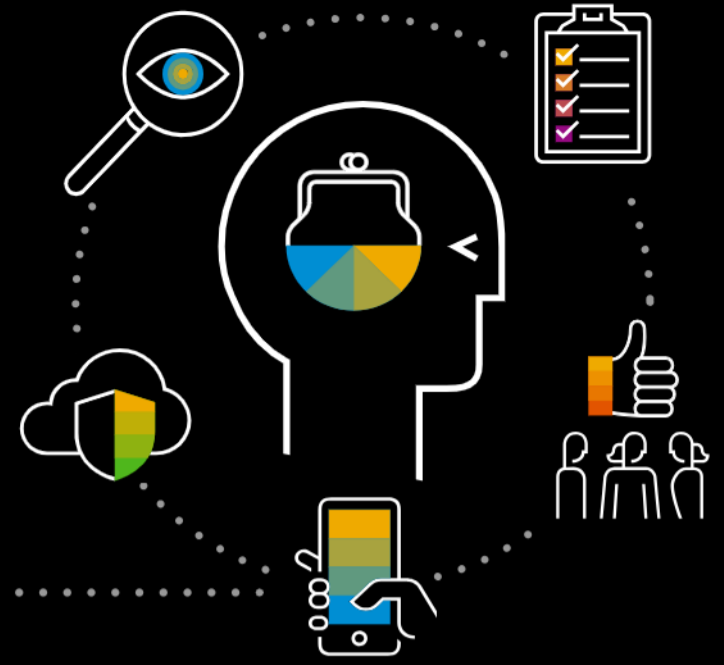
6. "SAP Concur Empowers Organizations to Digitally Transform Their Expense, Travel, and Invoicing Processes," IDC, 2018.

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## 2. Improve compliance



**Impose payment controls, reduce mistakes, and speed audits with smart automation.**



Use intelligent, integrated applications to automate processes and increase efficiency.



Create and deploy clear, fully vetted T&E policies and procedures.



Foster a culture of compliance with user-friendly tools that help employees follow policy.



**133%**

Increase in employee compliance with expense-reporting rules<sup>7</sup>



**28%**

Increase in auditing-staff efficiency using SAP Concur solutions<sup>8</sup>

7,8. "SAP Concur Empowers Organizations to Digitally Transform Their Expense, Travel, and Invoicing Processes," IDC, 2018.

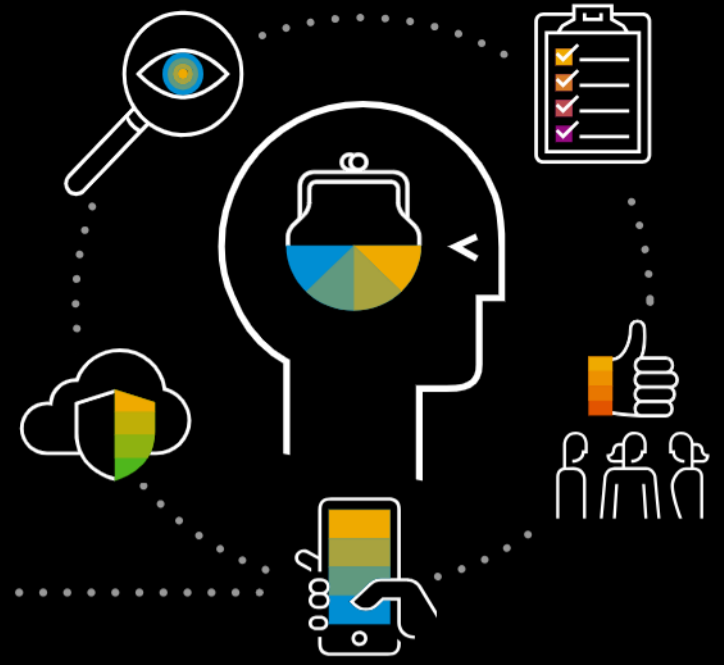
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## 3. Optimize employee experience



Let employees spend and travel how they prefer, while you stay in control.



Prioritize employee experiences to increase satisfaction, adoption, and compliance.



Let employees buy their way and use the brands they love anytime, anywhere.



Use top-rated, consumer-focused apps that capture travel plans and spend no matter where it happens.



**78%**

Less time to book a business trip using SAP Concur solutions<sup>9</sup>



**60%**

Less time to fill out an expense report using SAP Concur solutions<sup>10</sup>

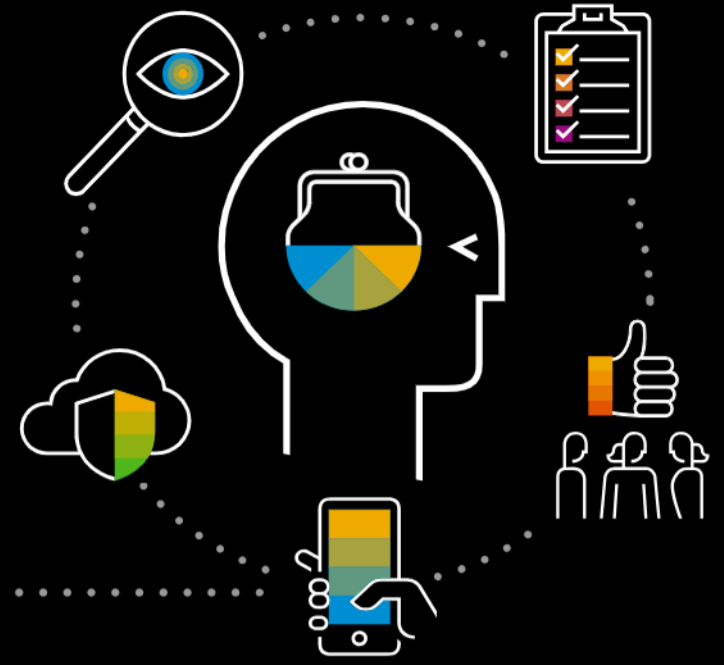
9.,10. "SAP Concur Empowers Organizations to Digitally Transform Their Expense, Travel, and Invoicing Processes," IDC, 2018.

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## 4. Provide flexible, scalable tools



Use integrated solutions to adapt more easily as your needs change, and scale quickly as your business grows.



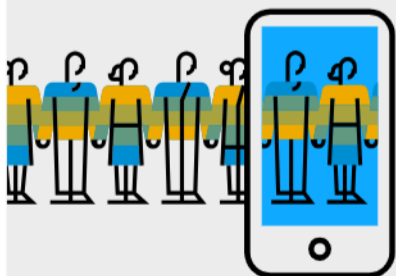
Promote consistent best practices across all locations with a single spend management solution.



Support employees everywhere with 24x7 assistance services in multiple languages.



Simplify travel, expense, and invoice management with one integrated solution to maximize visibility, control, and return on IT investment.

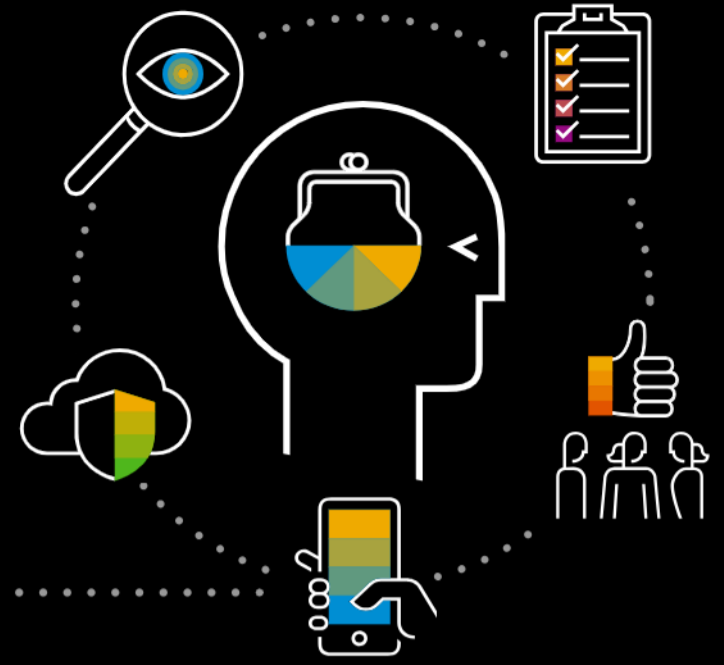


**“As we continued to grow, the system just absorbed new employees. The accounting team has remained stable as the company has grown over the last three years.”<sup>11</sup>**  
 – Key decision-maker in a large technology firm

11. "Elevate Business Performance and Better Manage Spend with Automation," AMI Partners, 2018.

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## 5. Protect employees while traveling



**Fulfill your duty of care by monitoring all risks and staying connected to every traveler.**



Get visibility into travel plans, no matter how employee travel is booked.



Support travelers with a team of experts who monitor, alert, and assist employees in need.



Assess risk and stay in two-way communication with employees until they reach safety.



**60%**

Increase in travel manager time spent on traveler safety and duty of care compared to five years ago<sup>12</sup>



**70%**

Plan to improve communication to mitigate the risk of a mobile workforce<sup>13</sup>

12. "Lost in Translation: Changing Landscape, Familiar Challenges," GBTA, 2018.

13. "Internal Communication and Education on Travel Risks Are Top Priorities for 2017," International SOS, February 15, 2017.

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