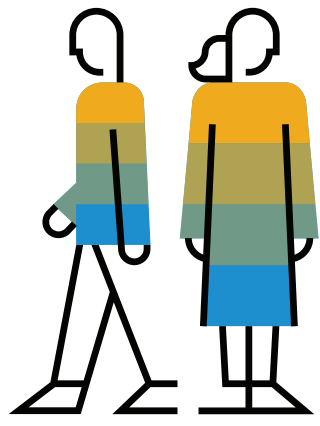


HR and Finance Leaders Who Work Together Win Together

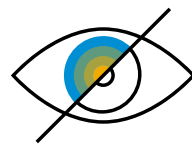
Cross-functional collaboration helps lower costs, boost productivity, and grow the business

When you think about close collaborators, HR and finance leaders may not spring to mind. But the truth is, these individuals have more in common than they realize. And by banding together, they can radically transform their departments and the outlook of their companies – today, tomorrow, and well into the future.



Obstacles abound when HR and finance leaders keep their distance

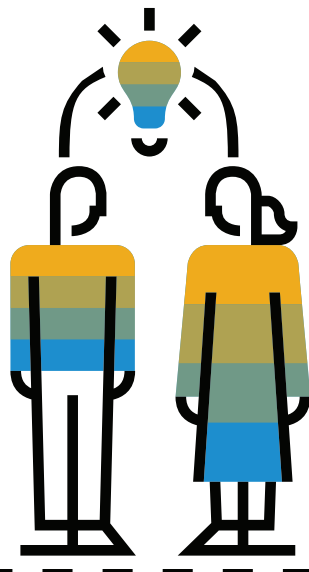
HR and finance leaders may fight different battles. But they each face the same foes: poor visibility that hinders strategic decision making and manual processes that create inefficiencies.



23% of finance leaders cite a lack of visibility into company spending as their biggest challenge.¹



14 hours a week are lost by HR managers due to a lack of automation tools.²

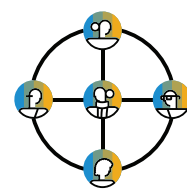


Opportunities arise when HR and finance leaders get on the same page

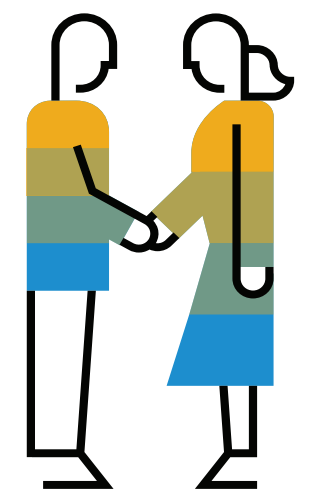
By automating processes and gaining a clearer picture of important employee and financial data, HR and finance leaders can significantly improve their departments. And by sharing insights and collaborating with each other, they can play pivotal roles in their organization's progress.



Nearly 26% of CFOs say they could identify new revenue opportunities with better data visibility.³



77% of executives rate people analytics as a key priority in HR decision making.⁴



Objectives are achieved when HR and finance leaders finally unite

HR and finance leaders who collaborate more can accomplish more. Collectively they're better equipped to elevate employee performance, uncover lucrative new business opportunities, and pave the way for a more prosperous future.



73% of finance executives say automation improves functional efficiency.⁵



43% of collaborative HR and finance leaders report experiencing better employee productivity.⁶

About ADP and SAP Concur



ADP and SAP Concur know a thing or two about collaboration. For over 20 years, the organizations have partnered to deliver market-leading human capital management and spend management solutions that help companies control costs, improve efficiency, and outperform the competition.

The long-standing partnership between ADP and SAP Concur has created a valuable opportunity for organizations to benefit from two world-class companies. One in five employees are paid through ADP payroll services, while \$84 out of every \$100 of Fortune 500 companies' T&E spend are managed using SAP Concur travel and expense solutions.

To learn more about facilitating HR–finance collaboration and growing your business, visit our Web sites: adp.com | concur.com

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