



SAP Concur 

Solutions for Global Expansion | EXTERNAL

Grow Globally With the Right Tools

Enhance Your Current SAP Concur Solution

THE BEST RUN 

Experience Growth Without the Pains

From innovation of emerging markets to the increasingly connected world, the appetite for expansion continues to grow. Spending on global business travel is on the rise and expected to reach **\$1.6 trillion by 2020**, according to the Global Business Travel Association (GBTA), showing that organizations show no signs of slowing down when it comes to doing business globally. While forging ahead to new markets, regions or industries can be exciting, real risks exist.

As your organization grows, the strains of system integration, shortage of resources to provide effective support, meet global regulations, and stay in compliance can run teams thin. As you expand, it's likely your international travel program does as well, which introduces further complexity with tax laws, regulatory risks, and traveller safety concerns.

Is your business prepared with the right policies, connected data, ability to monitor costs, systems, and infrastructure to support growth?

If you are still managing regional systems and workflows for your employee spend management solution, you could be missing out on:

- **Time savings** gained from best practices with policies and templates that are localized for each global region.
- **Visibility** into your employee travel and spend management program across regions to see where spend happens and maximize your time and investment for expansion.
- **Near real-time data** for informed business decisions.

If your organization is expanding its reach, SAP Concur can help you with tools to get the most out of your investment.



“The advantages of global consolidation for T&E are quite clear. On the one hand, you have cost savings. And on another, you get more efficiency from harmonized, standard processes. But you also get better visibility through uniform reporting.”

- *Global Process Owner, Bayer*

SAP Concur: Your partner in Global Expansion

The Global Expansion solution from SAP Concur provides detailed reporting capabilities, expense report policy audits, along with end user and administrator support, all to help you focus on strategic initiatives. SAP® Concur® solutions help you with:

- **Global Expertise:** Maximize your investment with a designated expert on feature activation and configuration knowledge so you can better enable your end users and free up your team's time.
- **Support for Global Users:** Our user support services are available in the right language at the right time, so you have one less thing to worry about. Plus, when users know the right way to do things, reports are filed more quickly and accurately.
- **Actionable Insights:** With dashboards and reports, you'll be able to use data to drive better business decisions and inform your growth opportunities. Plus you'll get consistency and visibility across all regions your business operates.
- **Maintaining Policy and Compliance:** Managing policy across borders, where regulations, business practices, and standards vary widely, is complicated. Our audit teams are ready to take on those tasks so you can focus on strategic initiatives.



\$1.2 TRILLION

The amount of business travel spend recorded in 2015.¹



ONLY 42% OF COMPANIES

know how to extract meaningful insights from data available to them.²



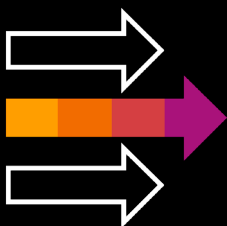
78%

of CEOs are concerned about over-regulation.³



2,351

Product taxability changes made in the first three quarters of 2016.⁴



No matter how you grow, SAP Concur can help you get there with tools that increase visibility across borders while taking the burden off your team. **To learn how to grow forward and enhance your current SAP Concur solution visit us online.**

Learn more at concur.com

1. GBTA, July 2016
2. Oxford Economics, Workforce 2020
3. PWC, 18th Annual Global CEO Survey
4. Thomson Reuters, 2016

BR GLOBAL EXPANSION US 2018/10

© 2018 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

The information contained herein may be changed without prior notice. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors. National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platforms, directions, and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, and they should not be relied upon in making purchasing decisions.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. All other product and service names mentioned are the trademarks of their respective companies.

See www.sap.com/corporate-en/legal/copyright/index.epx for additional trademark information and notices.