



# Ability to approve expenses anytime, anywhere with mobile expense reporting.

A global leader in technology security solutions—headquartered in Arizona, with offices across North America as well as international offices and operations across Europe and the Asian Pacific—Lumension requires a powerful, flexible T&E tool capable of streamlining complex international requirements and boosting global efficiency and visibility.

## About Lumension Security

Lumension Security, Inc., a global leader in endpoint management and security, develops, integrates and markets security software solutions that help businesses protect their vital information and manage critical risk across network and endpoint assets.

“We have so many people in so many places around the world... It’s critical that we have an automated, paperless workflow process in place for booking travel and paying expense reports.”

Susan Rossi, VP Worldwide Controller, Lumension Security

## Choosing Concur

Mobility was a large factor for Lumension Security when choosing Concur. In order to keep track of a highly mobile workforce and extensive travel on a global scale, Lumension Security requires pre-trip approval of itineraries and expenses. With Concur’s Web and mobile functionality, managers can approve itineraries anytime, anywhere- a necessity for such an extensive travel company.



### Company Name:

Lumension Security

### Solutions

Concur® Travel  
Concur® Expense  
Concur® Mobile

### Industry

Software

### Company Size

300

### Location

Scottsdale, AZ

### Why Concur?

- Travelers have visibility into expense report status.
- Mobility factor- ability to approve expense reports anytime, anywhere.
- Increased efficiency in expense report process.
- Sales reps can capture the best airfare deals and other savings with fast, electronic pre-trip approvals.
- Automated global expense reporting ensures compliance with international regulation and VAT recovery.

“We’re a forward-thinking global technology company,” says Rossi. “Every tool we employ internally has to meet the standards of excellence we demand of our own products and services. Concur never lets us down.”

Susan Rossi, VP Worldwide Controller, Lumension Security

## Lumension Security’s results with Concur

1. Increased efficiency in the expense report process has enabled reallocation of resources.
2. Travel content customized to feature approved vendors, with the best corporate rates- saves time for travelers and dollars for Lumension Security.
3. Sale representatives can now take advantage of the best deals on airfare—and capture great savings—with fast electronic pre-trip approval processes.
4. Automated global expense reporting ensures compliance with complex international regulations and helps Lumension stay on top of VAT recovery.

