



Brochure | Life Sciences

# **Helping Life Sciences Organizations Stay Productive and Compliant**



### Is Your Organization Keeping up with All the

# **Ever-Changing Regulations?**

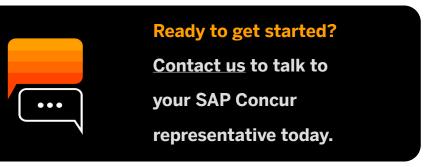
Now more than ever – life sciences organizations need to be prepared for the continually increasing global transparency regulations and laws concerning the transfers of value to healthcare providers and organizations.

Imagine the ability to capture travel and expenses (T&E) in a single, comprehensive spend management solution that makes it easy for your busy workforce to stay productive and compliant. SAP® Concur® solutions deliver that peace of mind to facilitate compliance, help control costs, and drive complete visibility into employee and healthcare provider (HCP) spend.

### **EXPERIENCE GROWTH WITHOUT THE PAINS**

Greater access to international and emerging markets have driven globalization in the life sciences industry, and with global operations comes the need for more integration and a greater understanding of global compliance.

SAP Concur solutions deliver the global support you need around international transparency regulations and compliance rules, scaling a fast-growing global operation, and supporting a mobile workforce across time zones and languages.





## STAY AHEAD OF HCP COMPLIANCE ISSUES

Integration with partner solutions plus SAP Concur Attendee Tracking functionality allow you to gain a more complete picture of HCP spend.



# **EXPERTISE YOU**WON'T OUTGROW

World-class systems and tools that support you at every stage – giving you a clear, complete picture of spend, compliance and risk wherever you are now, and in the future.



## SUPPORT FOR A MOBILE WORKFORCE

Drive increased productivity and an enhanced travel experience for your road warriors while also ensuring compliance with mobile travel and expense applications.



### The Partner You Want with the Solutions You Need

Using automation, Attendee Tracking with SAP Concur solutions makes meeting compliance requirements easier and more efficient. No more manual tracking of attendees and emailing outside of the source system. By integrating global HCP credential data through the SAP Concur App Center, it's easier to integrate HCP spend into Concur® Expense – resulting in a standardized, compliant and easy-to-follow process.



# MAINTAIN COMPLIANCE WITH CONNECTED TRAVEL AND EXPENSE

SAP Concur solutions integrate and centralize travel and expense data – including attendee data – to drive efficiency and accurately report for Open Payments. Attendee functionality simplifies the expense report and reporting process, connects to partner solutions to populate attendee information, and automation makes the data more accurate for HCP reporting.

### SEE THE DATA YOU NEED FOR MORE CONTROL

Intelligence from SAP Concur allows life science organizations to leverage a single, clear view into spend to drive compliance and deliver insight into spending patterns and purchasing behavior.

Analytics and dashboards help you discover actionable insights that inform better decisions and highlight growth opportunities.

# MAXIMIZE RETURN ON EMPLOYEE DRIVEN SPEND

As audit exposure and digital demands increase, Concur® Tax Assurance by Blue dot helps life sciences organizations comply with global tax regulations by optimizing the integrity of their data. A dynamically updated financial platform designed with sophisticated AI algorithms and embedded with intricate tax knowledge digitizes the compliance process and maximizes recovery.

#### **OPTIMIZE YOUR AUDITING PROCESS**

Concur® Detect by Oversight enhances your expense audit program while mitigating and reducing risk, improving employee spend compliance and increasing controls and visibility. Concur Detect analyzes expenses pre- and post-payment to identify errors, waste, patterns of misuse, and fraud.

# LOCATE AND ASSIST EMPLOYEES WHEN THEY NEED IT MOST

Many Life Science organizations have global operations and a mobile workforce – from sales teams to research and development (R&D). SAP Concur duty of care partners help you manage safety risks to your global teams by integrating employee location data, real-time risk alerts, and powerful communication tools to help you protect your most valuable assets – your employees.





#### **ABOUT SAP CONCUR**

SAP® Concur® is the world's leading brand for integrated travel, expense, and invoice management solutions, driven by a relentless pursuit to simplify and automate these everyday processes. The highly-rated SAP Concur mobile app guides employees through business trips, charges are directly populated into expense reports, and invoice approvals are automated. By integrating near real-time data and using AI to analyze transactions, businesses can see what they're spending, ensure compliance, and avoid possible blind spots in the budget. SAP Concur solutions help eliminate yesterday's tedious tasks, make today's work easier, and support businesses to run at their best.

Learn more about solutions for Life Sciences at concur.com

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